

Careers - Find a Career with Wilmes, LLC

Wilmes, LLC, based in Torrance, California, is unique start-up company that stands up to Sexual Harassment through cutting-edge training incorporating eye-catching multimedia. Traditional sexual harassment training has failed. Founder Steve Wilmes is a results orientated visionary leader and is 100% sick and tired of lousy sexual harassment training. This sales position is ideal for some who agrees that big changes need to be made in the culture around sexual harassment.

We are looking for highly motivated sales individuals that have a real desire to earn 100k+. Wilmes, LLC has a radical new viewpoint on how to stop the cycle of sexual harassment in our society, and this translates into big sales for the right candidate.

- Strong communication, interpersonal and organizational skills- Professional and courteous demeanor- PC knowledge and experience using word-processing, email, and Internet Explorer or a similar web browser- Familiarity with video conferencing software

Responsibilities:

- Pursue all qualified prospects via cold calling.
- Schedule and perform web demonstrations.
- Close prospects over the phone.
- Travel to your territory & to industry conventions to close accounts.
- Build out a territory of your own and run it independently.
- Possess a strong willingness to do whatever it takes to stand out among the best.

Requirements:

- 2-5 years of relevant sales experience: Software & Live Training
- Demonstrated ability to manage multiple tasks with shifting priorities and varying deadlines.
- Have demonstrated heavy call volume (50-100 outbound a day).
- Experience using CRM to manage multiple prospects.
- Prior experience in performing web demos.

Wilmes Risk Control Services

Avoiding Risk Isn't Enough

<http://wilmes.co>

- Must have prior success in carrying a Monthly/Quarterly Quota.

Benefits:

- 2 weeks of training

- Flexible hours

-Earning potential

Complete the form below and one of our recruiters will contact you.